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## FACTS

So far this year we have spent:-

\$4327.07 on gloves and safety glasses

\$216,000 on new machines

\$2161.46 for milk

\$10,074.20 for the telephones

Welcome to the third MSI newsletter – ‘wired’.

### Key dates

- ❖ Quality ISO Audit 15<sup>th</sup> November 06
- ❖ Kids Christmas Picnic 26<sup>th</sup> November 06
- ❖ Employee Christmas Dinner 2<sup>nd</sup> December 06
- ❖ Factory Closure 21<sup>st</sup> December 06 (TBC)

### Electrolux Closure

Recently Electrolux Major Appliances announced that it would be closing a number of its facilities in Australia including the Dishwasher plant at Regency Park and the Washer and Dryer plant at Beverley. The Dishwasher plant itself is about to celebrate 25 years of operations, and will now close its doors in mid April 2007. The Beverley plant will close at the end of March 2008. A total of 500 people will be affected in the Electrolux factories in this decision. Electrolux's explanation has been that it can make dishwashers and dryers and washing machines cheaper in Europe and South East Asia. It has stated that its Refrigeration factory at Orange and its Cooking plant division at Dudley Park will remain open.

Electrolux have been in the past a significant employer of people through its Kelvinator and Simpson groups. Electrolux maintains that it still will be the largest employer for whitegoods manufacture.

MSI have manufactured, coated and fully assembled dishwasher baskets for the Regency Park plant for over 3 years and we have supplied near to 400,000 dishwasher basket sets. We are certainly dismayed that Electrolux have taken this decision, especially in the light of what good work many of you

have done to help us retain the existing business and more recently, as you are aware, to gain the extension to our contract of work for Electrolux.

From a global viewpoint, manufacturing business in Australia is succumbing to the international pressures of trade. Previously we were protected by tariffs and also by distance, but this no longer is the case. The government of Australia wants to support free trade between Australia and its trading partners. Australia is in a very strong position from its exports in resources (like coal/ gas/ mining) but my own fear is that Australia cannot survive solely on exporting resources or on tourism. I was always taught that our nation should be one that ‘value-adds’ before we sell anything. By this I mean we should develop industries that convert the raw materials into goods and services before we sell them overseas. Instead of just selling iron ore to SE Asia, why wouldn't we convert it into steel or other products?

All this aside, MSI has to regroup and reposition ourselves for other business. We have started an active program to visit some new customers and new business's so that we can be prepared for new business opportunities. This will mean more work interstate and we have to look overseas. We cannot continue to think that South Australia

is our best market. There is much more out there and we need to find it and win it. This will take everybody's help. We have to make our quality better, we have to understand that the customer is king and by this I mean we have to be accepting of their changes (even if they aren't right), we have to be tolerant of their requirements and we have to make sure we deliver on time every day and with the highest quality.

Back to Electrolux. I wanted to thank everybody personally that have been involved in the dishwasher basket program, from those that make components for them right up to those that assemble them and ship them. Then there are many people as well behind the scenes including the engineers, stores people and scheduling. As I said before this is a sad loss for MSI, but we now have to make good from what bad news we have been given.

**Open Day**

On the 4<sup>th</sup> & 5<sup>th</sup> of August, Multi Slide held an Open Day for employees, their families, customers and suppliers to officially open the new building and celebrate 20 years in business.

The feedback we received from our customers was extremely positive, as a lot of them were unaware of the capabilities Multi Slide can offer. Hopefully this can lead to new business as word of mouth is the best form of advertising.

Congratulations must go to all the employees on the Friday, for their professional manner, as you all made the day a complete success.

**Social Club News**

In the next 2 months the Social Club will be holding its 2 biggest annual events namely the Christmas Picnic and the Christmas Dinner.

The Picnic will be held at the Oaklands Park Reserve at Marion (behind the driver training school on Oaklands Road) on the 23<sup>rd</sup> November 2006. We have a bouncy castle booked for the day as well as a visit from Santa Claus to give all the children a present. If you wish for your child to receive a gift please ensure your name is down on the list.

The Christmas Dinner is booked at the Marion Hotel on the 2<sup>nd</sup> December. The night will include the presentation of service awards and prize give aways.

The event is free for both the social club member and their partner, so if you want to come along, please put your name on the list.



Patrick Conlon officially opening the new building

**TEAM LEADERS**



Maxine Morgan - Stores



Lou Desmond - Toolroom



Chris Szydowski – Bihler / General Production



Cheryl Talbot - Electrolux



Wayne Partridge - CNC



Steve Salmon – A/Shift

**EMPLOYEE PROFILES**

**Full name.....**Mary Aaron  
**Born.....**1<sup>st</sup> April 1960  
**How long at MSI....**8 years  
**Before MSI.....**Fuji Xerox (Sydney) 12 years  
**Favourite things.....**Love my animals, garden & going out with my sister  
**Achievements.....**Buying own home  
**Things don't like about MSI..**Too hot in summer & too cold in winter.  
**What for the future...To** retire early – be happy

**Full name.....**Marianne Hall  
**Born.....**20<sup>th</sup> March 1961  
**How long at MSI.....**4 years  
**Before MSI.....**Noarlunga Hospital part time  
**Favourite things..**Love my family, animals & friends  
**Achievements.....**Becoming a leading hand & raising my daughter on my own  
**Things don't like about MSI...Too** cold in winter  
**What for the future....**Hopefully retire at 55